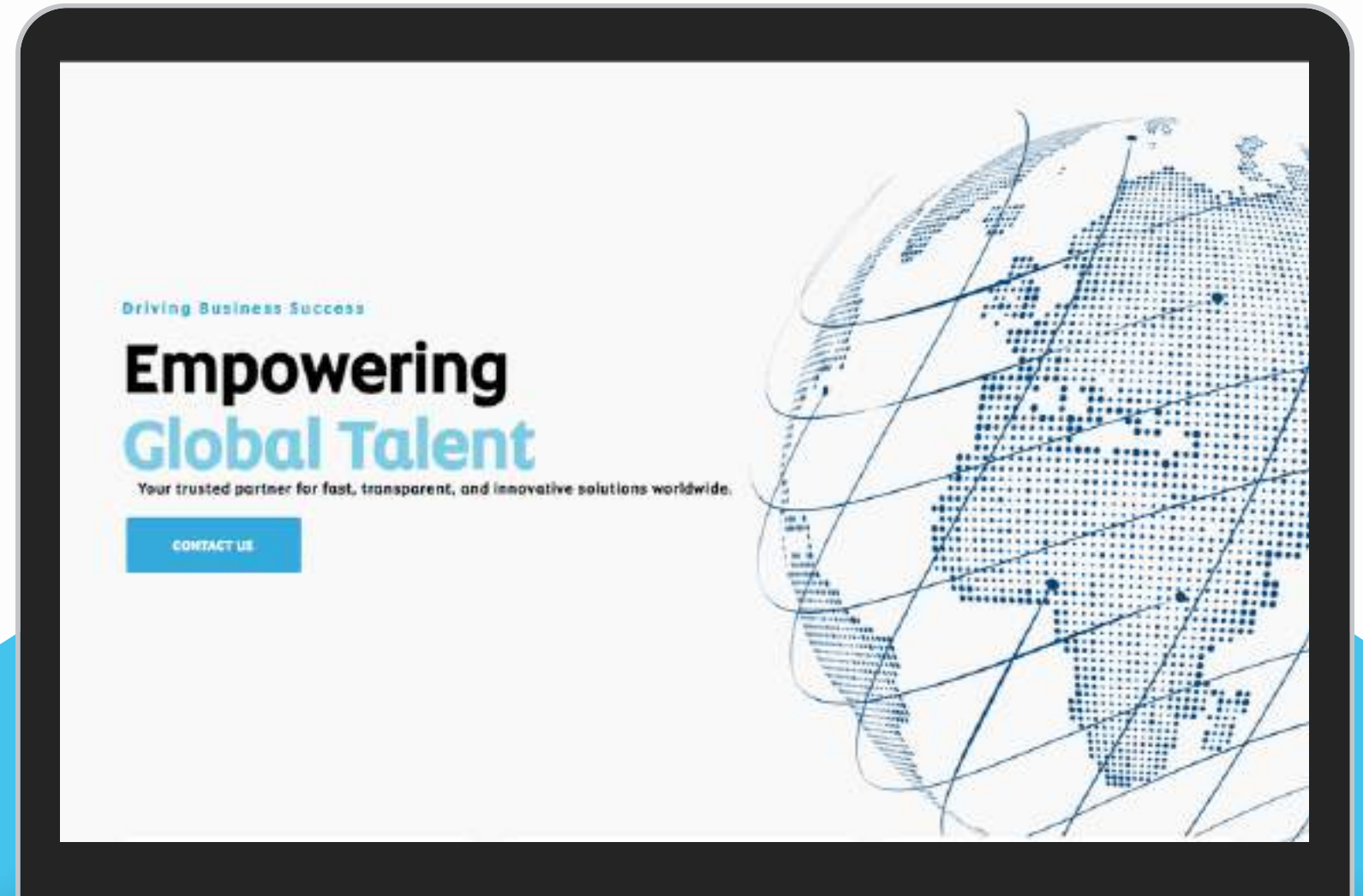




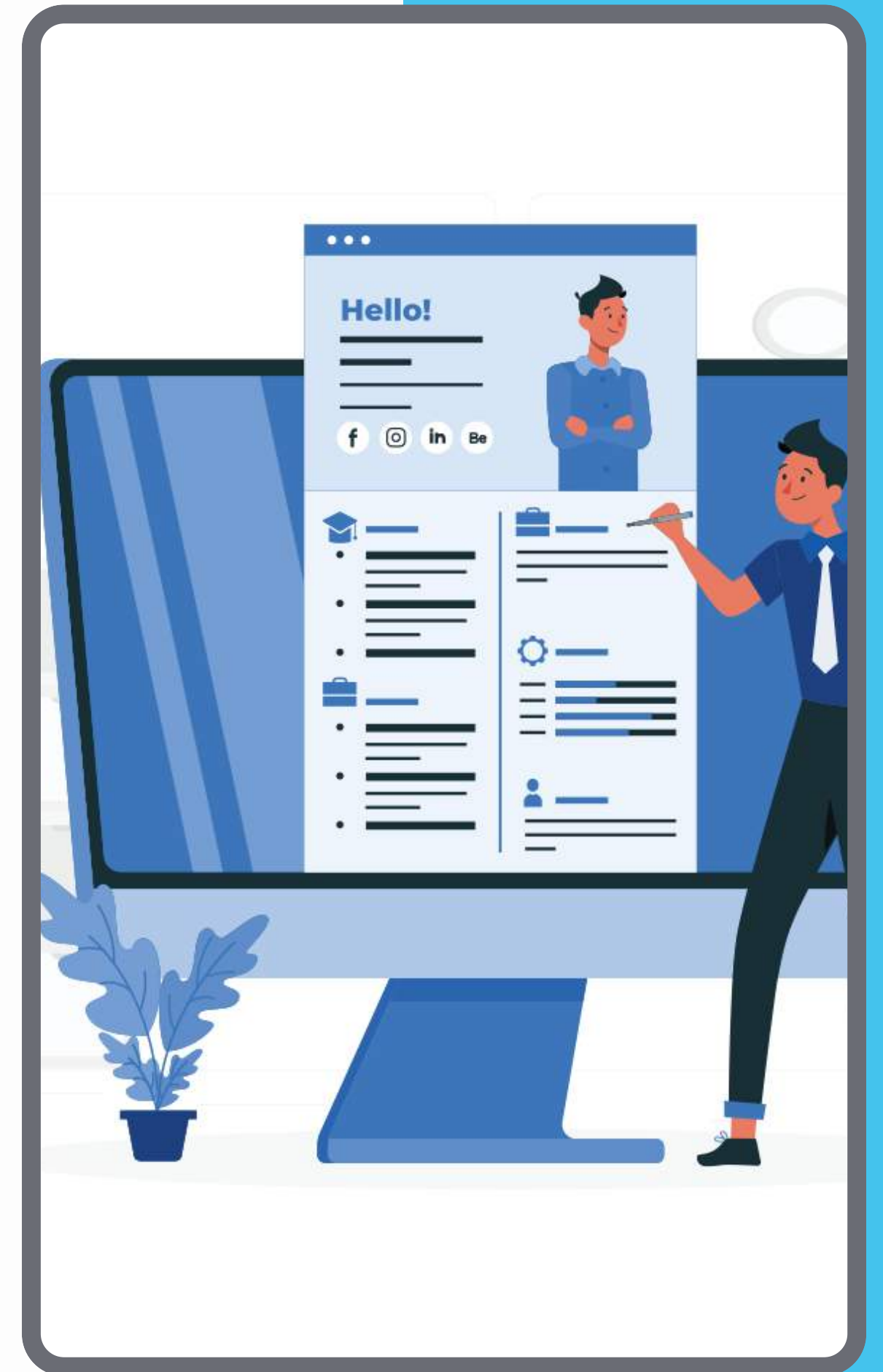
# GLOBIFY

Your Partner in Global Talent and Business Solutions



# Overview

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A high-angle photograph of a modern office environment. Several people are seated at white desks, working on laptops. The desks are equipped with various office supplies like water bottles, mugs, and headphones. The office has a clean, bright aesthetic with large windows in the background.

# Introduction

**Globify** is built on trust fueled by innovation, and driven by a passion to connect people and businesses worldwide

Headquartered in **Tunisia**, our reach extends across the globe. We are committed to building meaningful relationships and creating lasting impacts for our clients and candidates alike. Transparency, equality, and a dedication to excellence define who we are.



# About us

Welcome to Globify

Where talent meets opportunity and businesses find the solutions they need to thrive.

We're not just another company; we're your go-to partner for making things happen, whether you're a business seeking the perfect candidate or an individual chasing your next big career move.

## What We Do ?

At Globify, we don't do "one-size-fits-all." Our services are tailored, effective, and designed with your success in mind



## **Our Mission**

To empower businesses and individuals with fast, innovative, and trusted solutions that inspire growth and success.

At Globify, we are committed to transparency and equality, ensuring every client and candidate receives exceptional support and opportunities.



## **Our Vision**

A world where opportunities are equal, talent flows freely, and businesses flourish without boundaries.

Together, we create a future built on trust, innovation, and collaboration.



# Why Choose Globify ?

Why Choose Us ?

01

## Trustworthy Partner

We value transparency and integrity in every interaction.

02

## Tailored Innovation

Our solutions are designed with your unique needs in mind.

03

## Global Reach

We connect talent and opportunities worldwide with unmatched speed and efficiency.

04

## Equality First

We champion equal opportunities for all, ensuring fair and inclusive solutions.

# Our Services



## Human Resources Services

We match businesses with top-tier talent, from IT wizards and healthcare professionals to skilled farm workers and hospitality heroes.



## Employer of Record (EOR)

Simplifying global hiring with compliant payroll, HR, and employment solutions.



## Global Call Centers Recruitment

Sourcing top talent globally for exceptional call center performance and customer satisfaction.



## Candidate Services

Connecting job seekers with opportunities that match their skills and career goals.





# **HUMAN RESOURCES SERVICES**

# Our Human Resources Services



## **Aviation**

Providing skilled professionals for aviation roles, ensuring safety and operational excellence.



## **Hospitality**

Connecting hospitality businesses with exceptional talent to deliver outstanding guest experiences.



## **Healthcare**

Connecting healthcare providers with qualified professionals to deliver exceptional patient care.

# Our Human Resources Services



## **Beauty and Personal Hygiene**

Connecting businesses with top talent in beauty, wellness, and personal care industries.



## **Sales and Marketing**

Finding dynamic sales and marketing talent to boost your brand and drive results.



## **IT Recruitment Service**

Connecting businesses with top IT talent to drive innovation and growth.



## **Skilled labour**

Providing reliable skilled labor and seasonal workforce solutions tailored to your business needs.



**HUMAN RESOURCES SERVICES**  
**AVIATION**

## Human Resources Services: Aviation

At **Globify**, we specialize in providing exceptional recruitment services tailored to the aviation industry. With a focus on delivering top-tier talent to airlines and airports across **Tunisia**, the Gulf, Europe, and beyond, we understand the unique demands of this dynamic sector.



# Human Resources Services: Aviation

Our comprehensive recruitment solutions cover a wide range of positions, including:

**Ground Staff:** From customer service agents to operations and logistics, we supply skilled professionals who ensure smooth airport and airline operations.

**Sales and Customer Service:** We source experienced sales staff and customer service representatives who are well-versed in the aviation industry, ensuring excellent passenger experience and engagement.

**Engineering and Technical Roles:** Our talent pool includes qualified engineers and technical staff specializing in aircraft maintenance, ground support, and aviation technologies.

**Catering Services:** We provide skilled catering staff who play a key role in delivering exceptional in-flight services, ensuring quality and compliance with industry standards.

**Cabin Crew:** From flight attendants to pursers, we recruit highly trained, customer-focused cabin crew members who are dedicated to ensuring passenger safety and satisfaction.

**Globify's** expertise extends across diverse markets, ensuring we identify the best candidates who meet the specific requirements of your airline or airport, from technical expertise to customer-centric skills. We collaborate with our clients to understand their unique needs and deliver tailored recruitment solutions that drive operational excellence and enhance customer experiences.



**HUMAN RESOURCES SERVICES**

**HOSPITALITY**

## Human Resources Services: Hospitality

At **Globify**, we offer specialized recruitment services for the hospitality industry, providing businesses with skilled professionals who are passionate about delivering exceptional service and unforgettable experiences.

Whether you're running a restaurant, hotel, lounge, resort, or leisure facility, we source the best talent to meet your specific staffing needs across **Tunisia**, the **Gulf**, **Europe**, and **beyond**.





# Human Resources Services: Hospitality

Our comprehensive recruitment solutions cover a wide array of hospitality positions:

Commis and Kitchen Staff

Chefs

Waiters and Bartenders

Restaurant Supervisors and Managers

Cashiers and Hostesses

Receptionists

Housekeeping

Reservation Agents

Spa Therapists and Specialists

Spa Managers

Fitness Trainers and Activity Coordinators

Team Members

Area Managers and Directors

Recreation Staff

**Globify's** hospitality recruitment services are designed to help businesses thrive in a competitive industry. We understand the importance of hiring professionals who embody your brand's values and are committed to delivering outstanding service at every level.

The background features a doctor in a white coat with a stethoscope, holding a patient's hand. A world map is visible on the left side. The entire image has a blue tint and is overlaid with various medical and healthcare icons, including a person, a cross, a handshake, and a smartphone.

**HUMAN RESOURCES SERVICES**

**HEALTHCARE**

## **Human Resources Services: Healthcare Recruitment Services**

At **Globify**, we are committed to providing top-quality healthcare recruitment solutions to meet the growing demand for skilled professionals in the healthcare sector.

From elderly caregivers and nurses to medical technicians and specialized doctors, we offer comprehensive recruitment services across **Tunisia**, the **Gulf**, **Europe**, and **beyond**.



# Human Resources Services: Healthcare Recruitment Services

Our recruitment expertise covers a wide range of healthcare roles, ensuring that your organization has access to the best talent available:



## Elderly Caregivers

We provide compassionate and experienced caregivers who are dedicated to improving the quality of life for elderly patients, ensuring they receive the highest standard of care with empathy and professionalism.

## Nurses



From registered nurses to specialized nursing staff, we recruit highly qualified professionals skilled in patient care, hospital procedures, and providing medical support in various healthcare settings.



## Medical Technicians

Our network includes skilled medical technicians specializing in diagnostic, laboratory, radiology, and other technical services, supporting the medical staff in delivering accurate and efficient patient care.

# Human Resources Services: Healthcare Recruitment Services

Our recruitment expertise covers a wide range of healthcare roles, ensuring that your organization has access to the best talent available:



## Doctors

Whether general practitioners or specialized medical professionals, we recruit experienced doctors who provide expert medical care in a variety of healthcare settings, ensuring patient well-being and quality treatment.

## Specialized Doctors

We also focus on recruiting top-tier specialists in various fields such as cardiology, oncology, neurology, pediatrics, orthopedics, and more, to meet the specific needs of your medical practice or hospital.



A woman with long blonde hair, wearing a white lab coat and blue gloves, is performing a procedure on a patient's face. The patient is lying down, and the woman is using a small blue tool. The background is a light blue wall with some blurred greenery. The entire image has a light blue overlay with a white border around the text.

**HUMAN RESOURCES SERVICES  
BEAUTY & PERSONAL  
CARE**

## **Human Resources Services: Beauty and Personal Care Recruitment Services**

At **Globify**, we specialize in recruiting highly skilled beauty professionals to help your business provide exceptional services in the personal care and wellness industry. Whether you're running a salon, spa, or wellness center, we connect you with talented male and female hairdressers, makeup artists, pedicure and manicure specialists, and Moroccan bath agents who are dedicated to creating outstanding experiences for your clients.



# Human Resources Services:

## Beauty and Personal Care Recruitment Services

Our recruitment services cater to the following beauty and personal care roles:

01

### **Hairdressers (Male & Female)**

We provide expert hairdressers who are proficient in a wide range of styles and treatments, from cutting and coloring to styling and hair care. These professionals are committed to enhancing the look and confidence of your clients with precision and creativity.

02

### **Makeup Artists**

We recruit talented makeup artists who specialize in both everyday looks and special occasion makeup, including bridal, editorial, and professional makeup services. These professionals understand the latest trends and are skilled at creating flawless looks tailored to each client's needs.

03

### **Pedicure and Manicure Specialists**

Our network includes skilled pedicure and manicure professionals who offer high-quality nail care services, from basic treatments to luxury spa options. They ensure a relaxing, hygienic, and pampering experience for your clients, delivering perfect nails every time.

04

### **Moroccan Bath Agents**

We provide experienced Moroccan bath specialists who are experts in traditional treatments, offering rejuvenating and detoxifying services that are essential to the wellness experience. These professionals are skilled in creating an authentic and relaxing environment for clients to unwind and refresh.



A hand is shown holding a large puzzle piece. The puzzle piece features a bar chart with three bars of increasing height and a silhouette of a person. The background is a light blue gradient with faint, semi-transparent text and graphics. The text 'HUMAN RESOURCES SERVICES' and 'SALES & MARKETING' is prominently displayed in a white box over the puzzle piece.

**HUMAN RESOURCES SERVICES**  
**SALES & MARKETING**

## **Human Resources Services: Sales and Marketing Recruitment Services**

At **Globify**, we specialize in providing exceptional recruitment services for businesses seeking to enhance their sales and marketing teams.

Whether you're in retail, real estate, or business development, we understand the importance of hiring skilled professionals who can drive growth, enhance customer experiences, and expand market reach.

Our recruitment services cater to a wide range of industries across **Tunisia**, the **Gulf**, **Europe**, and **beyond**.



# Human Resources Services: Sales and Marketing Recruitment Services

We offer comprehensive recruitment solutions for the following key sales and marketing roles:



## Retail Sales Associates:

We connect businesses with motivated and customer-focused sales associates who excel in driving sales and delivering exceptional customer service. These professionals are skilled at promoting products, building brand loyalty, and creating a positive shopping experience for every customer.

## Sales Supervisors:

Our recruitment services extend to experienced sales supervisors who are experts in leading teams, monitoring performance, and implementing strategies that boost sales. These professionals ensure that sales targets are met while maintaining a high level of customer satisfaction.



# Human Resources Services: Sales and Marketing Recruitment Services

We offer comprehensive recruitment solutions for the following key sales and marketing roles:



## Assistant Managers:

We recruit skilled assistant managers who support daily store operations, assist in team management, and ensure smooth execution of sales strategies. These professionals are committed to driving operational efficiency while enhancing the overall customer experience.

## Store Managers:

We specialize in sourcing experienced store managers who are responsible for overseeing all aspects of retail operations, from inventory management to staff training and customer service. They are equipped to lead teams, manage budgets, and ensure that every store achieves its sales targets.



# Human Resources Services: Sales and Marketing Recruitment Services

We offer comprehensive recruitment solutions for the following key sales and marketing roles:



## Real Estate Agents and Dealers:

Globify offers recruitment services for qualified real estate agents and dealers who possess strong industry knowledge and a proven track record in closing deals. Whether in residential or commercial properties, we ensure that your real estate team is equipped with professionals who can drive sales and deliver exceptional service to clients.

## Business Development Managers:

We provide highly skilled business development managers who identify new business opportunities, forge strategic partnerships, and drive revenue growth. These professionals possess strong negotiation skills and a deep understanding of market trends, allowing them to expand your business reach and maximize potential.



# Human Resources Services: Sales and Marketing Recruitment Services

We offer comprehensive recruitment solutions for the following key sales and marketing roles:



## Marketing Managers:

We recruit experienced marketing managers who craft innovative strategies to increase brand visibility, attract new customers, and retain existing ones. From digital marketing to traditional advertising, these professionals develop and execute campaigns that drive business growth.

## Sales Executives and Representatives:

We offer recruitment services for sales executives and representatives who are adept at building relationships, generating leads, and closing deals. These professionals are highly skilled in consultative selling, managing client relationships, and achieving sales targets.



# Human Resources Services: Sales and Marketing Recruitment Services

We offer comprehensive recruitment solutions for the following key sales and marketing roles:



## Brand Ambassadors:

Globify also recruits brand ambassadors who represent your company with enthusiasm and passion. They help to raise brand awareness, engage with customers, and effectively communicate your company's values, products, and services.

**Globify's** sales and marketing recruitment services are designed to help businesses build high-performing teams that are aligned with their goals and capable of driving growth, **engagement**, and **success** in a competitive market.

Information  
Technology

Mobile

**HUMAN RESOURCES SERVICES**

**IT RECRUITMENT**

Data

Communication

Computer

Internet

IT



## Human Resources Services: IT Recruitment Services

At **Globify**, we specialize in providing comprehensive IT recruitment services to help businesses meet their technology needs with top-tier talent.

Whether you're looking for skilled software developers, IT specialists, cybersecurity experts, or data analysts, our extensive network enables us to connect you with the best professionals in **Tunisia**, the **Gulf**, **Europe**, and **beyond**.



# Human Resources Services:

## IT Recruitment Services

Our IT recruitment solutions cover a wide range of technical roles to support businesses in all industries:

### Software Developers

We recruit highly skilled developers proficient in a variety of programming languages and technologies, from front-end to back-end development, ensuring your digital projects are in expert hands.

### Systems Administrators

Our network includes talented IT administrators who manage and maintain your organization's systems, ensuring smooth and efficient operation of all IT infrastructure.

### Cybersecurity Specialists

In today's digital world, cybersecurity is a top priority. We provide experienced professionals who specialize in protecting your company's data and systems from potential threats, ensuring the highest standards of security.

### Data Analysts & Data Scientists

We connect you with professionals who specialize in data-driven decision-making, from gathering and analyzing data to implementing data solutions that drive business growth.

# Human Resources Services:

## IT Recruitment Services

Our IT recruitment solutions cover a wide range of technical roles to support businesses in all industries:

### Network Engineers

Our recruitment services cover skilled network engineers who design, implement, and maintain secure, reliable communication networks, optimizing the performance of your organization's IT infrastructure.

### IT Project Managers

We recruit experienced project managers who are experts in delivering IT projects on time, within budget, and aligned with business objectives, ensuring that all technical initiatives run smoothly and efficiently.



**HUMAN RESOURCES SERVICES**  
**SKILLED LABOR & SEASONAL**  
**WORKFORCE**

## **Human Resources Services:**

### **Skilled Labor & Seasonal Workforce Recruitment Services**

At **Globify**, we specialize in providing comprehensive recruitment solutions for a wide range of skilled labor and workforce positions.

Whether you need full-time professionals or seasonal workers, we connect businesses with dedicated, highly skilled individuals who meet your operational needs.

From construction to logistics, farming to warehousing, we offer tailored staffing solutions for industries that require hands-on expertise and reliable support.



# Human Resources Services:

## Skilled Labor & Seasonal Workforce Recruitment Services

Our Skilled Labor & Seasonal Workforce Recruitment Services cover a diverse range of roles, including:

- ✓ Plumbers
- ✓ Cleaners
- ✓ Security Agents
- ✓ Carpenters
- ✓ Drivers (All Types)
- ✓ Welders
- ✓ Painters
- ✓ Butchers and Fishmongers
- ✓ Warehouse Workers and Packers
- ✓ Builders (Handymen)
- ✓ Packer, Filler, and Order Picker
- ✓ Delivery Boys
- ✓ Logistics & Warehouse Workers
- ✓ Clothes Warehouse Workers
- ✓ Farm Workers

**Globify** is your trusted partner for recruiting skilled labor and seasonal workers, ensuring that you have the right talent when you need it most.

Whether your business requires long-term commitment or temporary seasonal support, we have the expertise to match you with professionals who will contribute to your success.



**EOR**

**EMPLOYER OF RECORD  
(EOR)**

## Employer of Record (EOR) Services

**Globify** provides comprehensive Employer of Record (EOR) solutions, enabling businesses to expand globally without the complexities of setting up their own legal entities. Our EOR services ensure compliance, efficiency, and seamless employee management, allowing you to focus on growing your business.





# Employer of Record (EOR) Services

Our Employer of Record (EOR) Services cover a wide range of offers:

## 1. Recruitment & Onboarding

We handle the entire recruitment and onboarding process, ensuring your team is set up for success from day one. This includes:



- ✓ Identifying top talent through rigorous sourcing and screening.
- ✓ Managing employment contracts tailored to local regulations.
- ✓ Conducting orientation programs for a smooth start.

# Employer of Record (EOR) Services

Our Employer of Record (EOR) Services cover a wide range of offers:

## 2. Payroll Management

Leave the complexities of payroll to us. Our payroll services include:

- ✓ Accurate and timely salary disbursements.
- ✓ Tax deductions, filings, and compliance with local regulations.
- ✓ Multi-currency payments for international employees.



# Employer of Record (EOR) Services

Our Employer of Record (EOR) Services cover a wide range of offers:

## 3. Compliance & Legal Support

Navigating local labor laws and regulations can be challenging. Globify ensures:



- ✓ Full compliance with labor laws and government requirements.
- ✓ Assistance with work permits and visas for international employees.
- ✓ Protection against legal risks with expert consultation.

# Employer of Record (EOR) Services

Our Employer of Record (EOR) Services cover a wide range of offers:

## 4. Employee Benefits Administration

Globify ensures your employees receive the best benefits while adhering to local standards:

- ✓ Health insurance and retirement plans.
- ✓ Paid leave and other statutory benefits.
- ✓ Customizable perks to attract and retain talent.



# Employer of Record (EOR) Services

Our Employer of Record (EOR) Services cover a wide range of offers:

## 5. Tax Filing & Reporting

We ensure accurate and compliant tax management by providing:



- ✓ Regular tax filings and payroll reporting.
- ✓ Handling of social security contributions and statutory payments.
- ✓ Detailed financial reporting to keep you informed.

# Employer of Record (EOR) Services

Our Employer of Record (EOR) Services cover a wide range of offers:

## 6. HR Support

We offer dedicated HR support for seamless workforce management:

- ✓ Addressing employee queries and grievances.
- ✓ Performance management and training support.
- ✓ Regular feedback and engagement initiatives to enhance productivity.



# Employer of Record (EOR) Services

## Why Choose Globify as Your EOR Partner?



### Global Expertise

Extensive knowledge of labor laws and regulations across multiple countries.



### Cost Efficiency

Save on the costs and time associated with establishing local entities.



### Risk Mitigation

Reduce the risk of non-compliance and associated penalties.



### Seamless Processes

Focus on your business while we handle the operational complexities.



# **GLOBAL CALL CENTERS RECRUITMENT**



## Worldwide Call Center Recruitment Services

At **Globify**, we specialize in providing comprehensive recruitment services for call centers globally.

We understand the critical importance of having skilled and dedicated professionals who can represent your brand, offer exceptional customer service, and efficiently handle high volumes of inquiries.

Whether you're operating a customer support center, sales department, or tech support team, we offer tailored solutions to source the best talent for your call center operations across Tunisia, the Gulf, Europe, and beyond.



# Worldwide Call Center Recruitment Services

Our call center recruitment services cover a wide range of roles:



## Customer Service Representatives

We recruit highly skilled customer service representatives who are dedicated to providing outstanding support, resolving issues, and ensuring customer satisfaction. Whether it's handling inquiries, processing orders, or managing complaints, we ensure your team delivers an excellent customer experience.



## Sales Agents

Globify connects businesses with proactive and results-driven sales agents who excel in upselling, cross-selling, and closing deals. These professionals have strong communication skills and the ability to drive revenue through targeted sales strategies.



## Technical Support Agents

We provide technical support agents with in-depth knowledge of IT systems, products, and services. These professionals help customers troubleshoot technical issues and provide expert guidance to ensure smooth operations and customer satisfaction.

# Worldwide Call Center Recruitment Services

Our call center recruitment services cover a wide range of roles:



## Team Leaders and Supervisors

Our recruitment services extend to experienced team leaders and supervisors who effectively manage and motivate call center teams, ensure performance targets are met, and uphold service quality standards.



## Quality Assurance Analysts

We recruit quality assurance specialists who assess and improve the performance of your call center team by monitoring calls, providing feedback, and ensuring that customer service standards are consistently met.



## Training Specialists

We provide experienced training specialists who can develop and deliver comprehensive training programs for new recruits and ongoing development for your team. These professionals are adept at enhancing skills and ensuring your team stays updated with best practices and company procedures.

# Worldwide Call Center Recruitment Services

Our call center recruitment services cover a wide range of roles:



## Operations Managers

Globify offers recruitment services for operations managers who oversee day-to-day call center activities, implement strategies to optimize efficiency, and ensure the overall success of your call center operations.



## Multilingual Agents

We specialize in sourcing multilingual call center agents who can cater to diverse customer bases in different languages, ensuring that your business can offer global support.



# **CANDIDATE SERVICES**

## **Candidate Services: Empowering Your Career Journey**

At **Globify**, we are committed to helping you achieve your career goals with a comprehensive range of services designed to support you at every step of your job search.

Whether you're looking to land your dream job, advance your career, or navigate the complexities of employment and travel, we offer tailored solutions to ensure your success.

Our expert services include ATS-optimized CV writing, personalized career coaching, interview preparation, online application submission, and visa assistance for both employment and tourism.



## **Candidate Services:**

### **Our Candidate Services Include:**

**ATS-Optimized CV Writing:** Stand out from the competition with a professionally crafted CV that's optimized for Applicant Tracking Systems (ATS). Our experts know exactly what employers are looking for and will ensure your CV passes through automated filters, showcasing your skills and experience in the best light.

**Career Coaching:** Whether you're unsure about your career path or looking to accelerate your growth, our career coaching services provide personalized guidance. From goal setting to professional development strategies, we offer insights to help you take your career to the next level.

**ATS-Optimized CV Writing:** Stand out from the competition with a professionally crafted CV that's optimized for Applicant Tracking Systems (ATS). Our experts know exactly what employers are looking for and will ensure your CV passes through automated filters, showcasing your skills and experience in the best light.

**Online Application Submission:** We simplify the job application process by submitting your CV directly to top employers. Our team ensures that your application reaches the right companies and positions, maximizing your chances of success.

**Interview Preparation:** Feel confident and prepared for any interview with our expert coaching. We provide mock interviews, feedback on your responses, and tips for presenting yourself effectively. From handling tough questions to perfecting your body language, we'll help you make a lasting impression.

**Employment & Tourist Visa Assistance:** Whether you're looking to work abroad or travel for leisure, we guide you through the visa application process. Our team ensures that you have all the necessary documentation and information to obtain the right employment or tourist visa for your destination.



## Why Choose Globify's Candidate Services?



### Tailored Solutions

Our services are personalized to fit your unique career aspirations, ensuring that you receive the support you need to succeed.



### Expert Guidance

With years of experience in recruitment and career development, we provide you with top-notch expertise to navigate the job market.



### Global Reach

We help connect you with opportunities worldwide, from employment to tourism, ensuring you have access to the best roles and destinations.



### Comprehensive Support

From the first draft of your CV to preparing for an interview or securing a visa, we provide end-to-end support to ensure you succeed.





## **Candidate Services: Your Future Starts Today**

Take control of your career with **Globify's** comprehensive candidate services.

Whether you're applying for a new job, preparing for an interview, or planning your relocation, we're here to guide you every step of the way.

Ready to advance your career or travel with confidence?

Let Globify help you unlock the best opportunities for your future.

**Contact us:** [jobs@globifytalent.com](mailto:jobs@globifytalent.com)





## Contact Us

Have be any Question?

Feel free to contact with us.

Get in touch with Globify today to explore how we can help your business thrive or assist in advancing your career.



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**THANK YOU!**

